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Strategic Adoption of AI: Implications for Organizational Performance

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Abstract

An innovative technology, artificial intelligence (AI) has the ability to alter the way industries function and the results they achieve in many different sectors. Organisational performance and the strategic use of AI are the subjects of this paper's investigation. Machine learning, NLP, and RPA are some examples of AI technologies that are finding their way into company operations in an effort to boost productivity, decision-making power, and the quality of service customers get. Strategic AI deployment for competitive advantages, productivity gains, and product/service innovation is the focus of the research. The article delves into the elements that impact the effective adoption of AI by examining case studies and empirical research. These aspects include organisational preparation, technology infrastructure, leadership commitment, and workforce capabilities.

In addition, this study delves into the difficulties of using AI, including worries about data protection, resistance to change, and ethical issues. It delves into frameworks and best practices for reducing these risks and making the most of AI implementation. The study's overarching goal is to shed light on the strategic routes that businesses may take to make the most of AI, which will improve their performance, resilience, and capacity to weather the storm of the ever-changing digital economy.

Keywords – Artificial Intelligence (AI), Machine Learning, Natural Language Processing, Robotic Process Automation (RPA), Organizational Performance

Introduction

A game-changer in recent years, AI is altering the way businesses of all stripes run their operations and measure success. Robotic procedure mechanization, engine knowledge algorithms, and NLP systems are all parts of artificial intelligence (AI). These technologies have shown great promise in improving human decision-making, process optimisation, and interactions with customers. Companies all over the globe are consciously embracing AI and incorporating it into their business models to boost creativity, operational efficiency, and competitiveness. This is all because of AI's revolutionary potential.

Adopting AI strategically is making an effort to design and execute it in a way that makes the most of its potential. Businesses are starting to see AI for what it really is: a strategic asset that can improve performance in a variety of ways, not just automation. Artificial intelligence has the potential to completely convert the method of work and compete in today's tech-driven market. It can improve predictive analytics, personalise consumer experiences, optimise supply chain management, and streamline administrative duties.

Nevertheless, there are several obstacles to overcome on the road to effective AI adoption. Ethical concerns about data privacy and algorithmic bias are among them, as are the technological difficulties of incorporating AI into current infrastructures. Additionally, the success and longevity of AI projects are highly dependent on organisational preparedness, leadership dedication, and worker competency.

Examining the effects of AI strategy adoption on business outcomes is the primary goal of this article. Organisations may reap advantages and face obstacles when they implement AI. This study aims to shed light on these aspects by analysing case studies, empirical research, and theoretical frameworks. In the end, our study aims to shed light on how businesses may make good use of AI to boost their performance, encourage innovation, and weather the storm of a more competitive global market.



Review of literature

Everett Rogers first put out the Diffusion of Innovation Theory in 1962; it offers a thorough framework for thinking about how innovations, fresh ideas, and technology move across a community or business (Prasad Agrawal, 2020). Organisational innovation and the dynamics of technology uptake are both illuminated by the idea. GenAI has innovative qualities that impact its acceptance, such as its capacity to generate new contents or solutions on its own. Hsu and Ching (2020) list the perceived benefits of GenAI in areas such as adaptive problem-solving, efficiency improvements, and the growth of creativity. Consequently, these qualities are critical for AI acceptance, and it is essential to comprehend them.

Enkel et al. (2017) found that the theory's applicability was extended to the investigation's fundamental examination of explorative and unequal novelty as well. As GenAI promotes experimentation and risk-taking, which leads to the discovery of new possibilities, it emerges as a catalyst for explorative innovation. As it enhances the current procedures, the technology also helps with exploitative innovation. The theory's recognition of gradual improvements also boosts organisational efficiency.

According to Dubey et al. (2020) and Jansen et al. (2006), the factors that facilitate the spread of GenAI may be analysed from the perspectives of both exploratory and exploitative innovation. As companies look for new methods to get an advantage in the market, the relative benefits of GenAI in the exploratory phase become clear. Further investigation into GenAI compatibility with current systems and workflows guarantees that the integration of GenAI will not interfere with preexisting procedures. As an added bonus, organisations may test out small-scale deployments of this new technology thanks to its trialability. The dangers of widespread adoption may be lessened with its aid. Nevertheless, at both stages, the advantages must be observable. For most companies, seeing the real results and achievements of GenAI's early adopters has been the impetus for expanding the technology's use.

It is clear that ecological vitality and moral issues remain constants during the whole diffusion procedure when it comes to AI's involvement in innovation (Xie and Wang, 2021). Concerns about information confidentiality need adoption of strong procedures for the principled monitoring of delicate evidence, especially during the implementation phase. It is necessary to continuously assess and adjust in order to maintain sustainable results when considering bias and fairness. Therefore, this research modifies the association between GenAI implementation and Unequal and Investigative revolution by examining environmental dynamism and ethical problems.

According to Nayak et al. (2020), resource-based theory is a great way to see how competitive advantage and organisational strategy work. Researchers often use this theoretical framework to investigate how a company's distinct strengths and resources affect its capacity to acquire and withstand a modest benefit (Saw et al., 2020). GenAI is the capacity to independently produce information, ideas, and solutions that are both creative and beneficial. According to this view, companies who are good in GenAI may go ahead of the competition by making new and interesting resources (Srivastava et al., 2001). Integration, deployment, and protection are all part of GenAI resource strategic management. In order to effectively use GenAI in their processes besides executive procedures, most organisations have developed the requisite structures and procedures (Al-Surmi et al., 2020). Furthermore, it was previously believed in the literature that a company can only be successful if it increases its profits. Nonetheless, a new way of looking at how businesses might succeed has emerged thanks to the RBV framework. Organisational success, according to RBV proponents, is all about how well a company uses its VRIN resources to beat out rivals in the same industry. These resources are valuable, rare, unique, and non-substitutable.

The strategic distribution of GenAI, that may main to enhanced cooperation, competence, as well creativity, was emphasised in the situation of B2B connotation by resource-based theory. Chen (2020) and Li (2021) found that organisations who successfully incorporated GenAI into

their B2B processes enjoyed improved decision-making, simplified operations, and higher competitiveness. According to this point of view, AI capabilities are crucial for the success of every business. In addition to acquiring AI, developing human capital and organisational competencies are also necessary for implementing an AI-OP system (O'Connor and DeMartino, 2006).

Businesses that invest in GenAI technology usually want to improve their performance in the long run by making smart use of these resources. As an example, one significant intangible resource is the potential to produce inventive ideas with AI algorithms. Applications of GenAI may encourage exploratory innovation since they help businesses find new solutions, ideas, or procedures. This is in line with what the resource-based approach (Srivastava et al., 2001) says about how special resources might give you an edge over the competition. Businesses may develop a unique skill that can lead to improved performance in the future if they use GenAI for exploratory innovation well.

Objectives of the study

- To analyze the impact of AI on organizational performance.
- To assess how AI technologies influence key performance indicators such as productivity, efficiency, and profitability.
- To examine the role of AI in enhancing decision-making processes and innovation within organizations.

Research methodology

The strategic use of AI and its effects on business performance are examined in depth in this research, which uses a mixed-methods strategy. To evaluate the effect of AI on KPIs like efficiency, profitability, and productivity, quantitative data will be collected from secondary sources such market research, case studies of relevant organisations, and scholarly articles. To find out how AI adoption relates to key performance indicators for organisations, we will do statistical analysis. In order to acquire a better understanding of the elements that influence effective AI deployment, the problems that are faced, and the tactics that are used to overcome these hurdles, we will gather qualitative data via semi-structured interviews with industry experts, business executives, and AI practitioners. To learn more about the AI adoption best practices and strategic frameworks, we will also analyse the content of organisational documents and policy papers. A thorough and detailed knowledge of the complex link between AI adoption and organisational performance may be achieved by combining quantitative and qualitative data. This approach allows for the development of thorough and practical suggestions.

Discussion

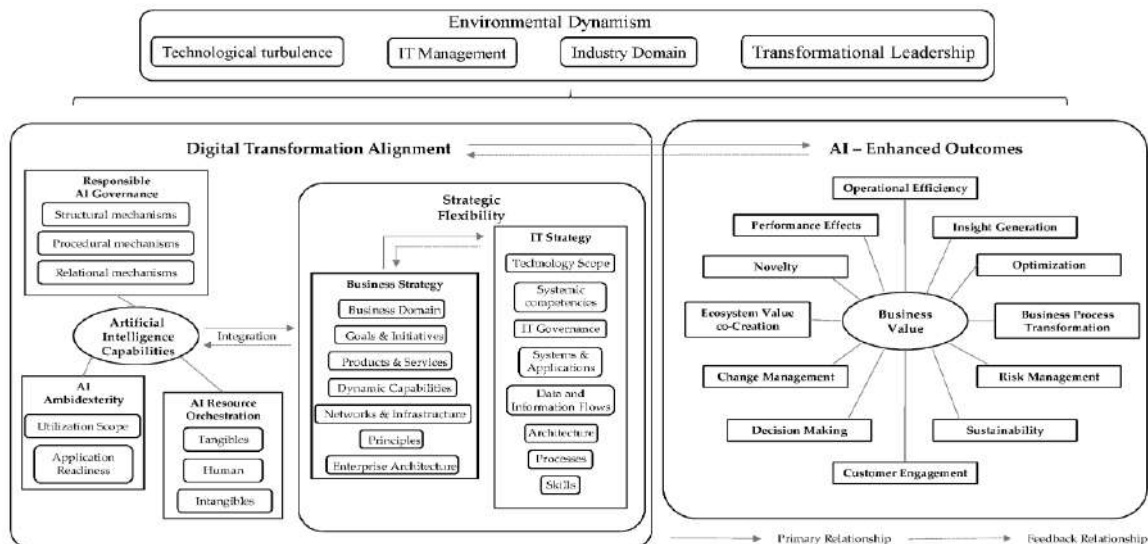


Figure 1. Conceptual framework



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The drive of this research was to examine how integrating AI with business/IT strategies may assist companies in their digital transformation efforts and lead to better business value results. Digital change, exceedingly challenging challenges, and the need for companies to analyse and understand human behaviour are the primary drivers of artificial intelligence research. Management information systems have always been crucial, but they have taken on even greater importance with the advent of digitalization and the fourth industrial revolution. These systems lie at the crossroads of information, business, and industry.

In order to learn more about digital transformation and information systems strategy, we performed a systematic literature study using a specific method that has been used extensively before. According to our findings, environmental technology improvements are a regular catalyst for an organization's digital shift. Connectivity to the environment and compliance with new regulatory frameworks are increasingly critical capabilities for the organisation. The study underscores the transformative potential of AI in enhancing organizational performance and driving digital transformation. By integrating AI with business and IT strategies, organizations can achieve significant improvements in operational efficiency, decision-making, and innovation, leading to substantial business value. The strategic adoption of AI necessitates a holistic approach that includes organizational readiness, leadership commitment, and workforce skills development.

The research highlights the critical role of strategic flexibility and ethical AI governance in successfully leveraging AI capabilities. Organizations must navigate challenges such as data privacy, algorithmic bias, and resistance to change to fully realize the benefits of AI. The findings demonstrate that AI-driven initiatives, when aligned with a company's strategic vision, can provide a competitive edge and foster resilience in an ever-evolving business landscape.

The implications of this study are far-reaching for both practitioners and policymakers. Business leaders should prioritize AI investment, foster an environment of continuous learning, and ensure responsible AI practices to maintain competitiveness. Policymakers should develop robust regulatory frameworks to guide ethical AI adoption and maximize its economic value. In conclusion, this study contributes to the understanding of how AI can be strategically integrated into organizational frameworks to enhance performance and adaptability. Future research should continue to explore AI's multifaceted impacts across various industries, ensuring that organizations can effectively harness AI's potential in the digital era. The successful implementation of AI requires not only technological advancements but also a strategic, ethical, and adaptive approach to manage the dynamic business environment.

The results provide a clearer view of the ways AI influences businesses. Organisations may get the adaptive organisational skills needed to boost operational efficiency via the use of AI, according to previous study. Consistent with other research, this study shows that AI skills are crucial for successfully integrating digital transformation alignment, which leads to a competitive advantage. The study's findings shed light on the factors that encourage and facilitate the pursuit of AI's enhanced commercial value. The research also shows that using AI consistently and creatively has its benefits, but the synergistic ambidexterity impact is far more important. This finding highlights the need of organisations focusing on both creative and regular AI deployment strategies. The two aspects of AI ambidexterity work together to enhance an organization's strategic flexibility.

The present body of knowledge on developing and shaping dynamic capabilities is enhanced by these revelations, and our understanding of how organisations should optimise their AI resources to promote strategic flexibility and benefit realisation at the strategic level is enhanced as a result. Businesses can successfully navigate complex and ever-changing business environments, according to our latest study, provided they have digital abilities that are hard to compete with. To that end, our study fills a gap in the literature and meets the need for further basic research on AI's function in strategy. This highlights the ways in which AI



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capabilities enable firms to be more adaptive. Furthermore, this study's findings disprove the idea that AI is often rigid and unable to adapt to new environments due to its lengthy lifespan. But what really matters is that companies should employ AI to help with adaptive change, not hinder it.

Furthermore, whether effective AI governance directly affects a company's performance should be included in the rules and goals that establish and guide the strategy of the business. Responsible AI regulatory frameworks that increase economic value must be developed and implemented, but a lack of understanding of how AI systems' unforeseen consequences might impact a company's competitive position is critical to this process. Hence, companies might get an edge over rivals if they study up on and understand how to run appropriate AI governance frameworks. Managers that are interested in incorporating ethical AI concerns into their work should familiarise themselves with the requirements for doing so before implementing the steps to build an ethical AI system. In the lack of an AI governance framework, it is a massive undertaking to restructure organisations, pave the path for ethical AI research, and then execute management changes to establish new organisational norms.

Finding that strategy flexibility is the driving force behind operational ambidexterity is another major theoretical contribution. The development and improvement of digitally-enabled corporate systems and processes occur in tandem with this dynamic. Consistent with other studies, this finding proves that AI is essential to achieving these operational improvements. These results may provide a foundation for future studies in information systems and management that investigate the real-world uses of AI in companies.

This study also has many real-world consequences. The first step is for policymakers to prioritise AI investment while simultaneously showcasing the many innovative applications of the technology. This is how the synergistic effects of these ambidexterity behaviours will drive the development of the strategically flexible organisation. A method and plan for continual capacity development needs to be their primary focus. Business decision-makers, for example, would do well to prioritise taking a more comprehensive view of the AI problem, one that recognises technology as an integral part of competitive strategy. Businesses should make a concerted effort to acquire AI capabilities so they may build and hone dynamic capacities for anticipating future needs, enhancing decision-making, and adapting to changing market circumstances and consumer expectations. The development of a competitive advantage, high levels of organisational performance, and refocusing on a variety of strategic growth and performance improvement targets will all be ensured by these activities.

The second point is that AI may help the company's upper management be more adaptable to different strategies. Organisations may foster and develop their operational ambidexterity and dynamic capabilities by organising improvement efforts along the tenets of strategic flexibility. For instance, businesses may consider a wide range of potential future scenarios when formulating and testing strategic options and choices. By taking this preventative approach and training for the future, the organisation may improve its ability to detect, react to, and prosper in the face of changes and disruptions that occur in the ecosystem over time. Additional benefits include a high degree of organisational learning and cooperation. In accordance with the second part of developing and creating strategies, organisations need to make the most effective plans for the selected business scenarios and figure out what is needed. Targeted investment choices should be the end result of the process, which uses clear roles and decision-making authority to ensure quick and high-quality decision-making. To do this, decision-makers need engage in productive dialogues and meetings with various stakeholders to identify and manage varied thinking and assumptions. Another feature of well-planned plans is their emphasis on standardised metrics that generate value for the company as a whole and provide clear responsibility for outcomes. The same is true for businesses; they need to learn to change faster so they can meet the ever-changing expectations of their customers and the market. For this, they must consider the interconnectedness of factors like the time available, the number of



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human resources, and the strategic objectives. They must oversee the mentioned digital and AI-driven improvement initiatives if they want to build their organization's capabilities and support systems, processes, decision-making methods, performance metrics, and adaptive mechanisms.

In addition to using performance assessment tools and conducting periodic reviews to keep tabs on progress, promoting continuous learning and enhancing cooperation within the company may be achieved in this manner. The study's findings may be used by influential managers to compare performance and identify improvement areas. To achieve this goal, it is necessary to establish several protocols, which need backing from upper management and a well articulated plan for the appropriate integration of AI across the whole company. It is critical for companies to appropriately integrate AI technologies while they are still in the early phases so that they may reap the benefits of new capabilities that can boost performance. The administrative and financial benefits are immediately apparent, even if extra implementation considerations should be included into the design as a whole owing to the high cost and complexity of AI systems.

Finally, most companies still do not have an AI development department since AI applications are so complicated. Clearly, upper management should invest more resources into building AI capabilities. New capabilities will be developed by the AI team as they work to bring AI ideas to life. This means that by implementing AI-driven projects that adhere to a responsible AI framework, competent AI development teams have the opportunity and power to change outcomes for the better. Maintaining competitiveness and driving future company value requires managers to plan ahead and spend before their competitors. Conversely, dominating the competition takes time. To achieve representative AI practices, a systematic approach is required, with all management efforts contained inside a framework that clearly guides the necessary steps.

Conclusion

The research highlights how AI can revolutionise digital transformation by improving organisational performance. Organisations may increase operational efficiency, decision-making, and creativity by integrating AI with business and IT initiatives. This integration leads to enormous commercial value. Organisational preparedness, leadership commitment, and workforce skill development are all essential components of an all-encompassing strategy for strategic AI deployment.

The study emphasises the need of being strategically flexible and implementing ethical AI governance in order to effectively use AI capabilities. To completely reap AI's advantages, organisations must overcome obstacles including data privacy, algorithmic bias, and change aversion. The research shows that companies may gain an advantage in a dynamic market and strengthen their ability to adapt via AI-driven projects that are in line with their long-term goals. Both practitioners and policymakers should take note of the study's extensive implications. In order to stay competitive, business leaders should make AI investment a top priority, create a learning environment, and make sure that AI is used responsibly. To ensure the ethical adoption of AI and to make the most of its economic potential, policymakers should establish strong regulatory frameworks.

As a whole, this research adds to our knowledge of how AI may be deliberately included into frameworks for organisations to boost performance and flexibility. To guarantee that organisations can successfully use AI in the digital age, future research should keep investigating AI's complex effects across many sectors. A strategic, ethical, and adaptable strategy to managing the ever-changing corporate environment is necessary for the effective application of AI, in addition to technical breakthroughs.

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